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Nicotinic Acid Modulates *Legionella pneumophila* Gene Expression and Induces Virulence Traits

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In response to environmental fluctuations or stresses, bacteria can activate transcriptional and phenotypic programs to coordinate an adaptive response. The intracellular pathogen *Legionella pneumophila* converts from a noninfectious replicative form to an infectious transmissible form when the bacterium encounters alterations in either amino acid concentrations or fatty acid biosynthesis. Here, we report that *L. pneumophila* differentiation is also triggered by nicotinic acid, a precursor of the central metabolite NAD⁺. In particular, when replicative *L. pneumophila* are treated with 5 mM nicotinic acid, the bacteria induce numerous transmissive-phase phenotypes, including motility, cytotoxicity toward macrophages, sodium sensitivity, and lysosome avoidance. Transcriptional profile analysis determined that nicotinic acid induces the expression of a panel of genes characteristic of transmissive-phase *L. pneumophila*. Moreover, an additional 213 genes specific to nicotinic acid treatment were altered. Although nearly 25% of these genes lack an assigned function, the gene most highly induced by nicotinic acid treatment encodes a putative major facilitator superfamily transporter, Lpg0273. Indeed, *lpg0273* protects *L. pneumophila* from toxic concentrations of nicotinic acid as judged by analyzing the growth of the corresponding mutant. The broad utility of the nicotinic acid pathway to couple central metabolism and cell fate is underscored by this small metabolite's modulation of gene expression by diverse microbes, including *Candida glabrata*, *Bordetella pertussis*, *Escherichia coli*, and *L. pneumophila*.

Normally found in fresh water systems as a parasite of protozoa, *Legionella pneumophila* can also infect alveolar macrophages to cause the life-threatening pneumonia Legionnaires' disease (1). Moreover, in aquatic environments, *L. pneumophila* can either exist as a planktonic cell or persist within a sessile biofilm community (2). To survive within these diverse ecological niches, *L. pneumophila* has evolved methods to swiftly adapt to changing conditions by modifying its cellular physiology and morphology in a process known as differentiation (3). Under nutrient-rich conditions, the posttranscriptional regulator CsrA suppresses transmissive traits and activates regulatory pathways that enable robust replication (4, 5). When conditions deteriorate, *L. pneumophila* synthesizes the second messenger ppGpp to halt proliferation and induce the expression of transmission genes (6–9). Concomitantly, the LetA/LetS two-component system induces the expression of the regulatory RNAs RsmY and RsmZ, which then relieve CsrA repression of transmissive traits (5, 10–12). As a result, *L. pneumophila* responds to metabolic stress by inducing traits that promote transmission and survival in the harsh environment, including motility, cytotoxicity toward macrophages, resistance to heat and osmotic shock, and the ability to avoid lysosomes (10, 13–17).

To acclimate to local conditions, *L. pneumophila* must monitor both the external milieu and its own physiological state and then translate a perceived stimulus into a coordinated response. Indeed, when amino acids are depleted, the stringent response enzyme RelA senses the accumulation of uncharged tRNAs at the ribosome and produces the alarmone ppGpp (6, 8, 9). Additionally, *L. pneumophila* can monitor flux in fatty acid biosynthesis through an interaction between a second stringent response enzyme, SpoT, and a central component of fatty acid metabolism, acyl carrier protein (6, 7, 18, 19). Thus, the RelA and SpoT enzymes equip *L. pneumophila* to assess its metabolic state and, when necessary, initiate transmission to a new niche. Since *L. pneumo-*

phila persists in a variety of aquatic and soil environments, it is conceivable that metabolic cues other than amino acids and fatty acids also induce its differentiation.

One common way that microbes respond to external stimuli is via two-component signal transduction systems (20). For many two-component systems, the cues that initiate autophosphorylation and the subsequent phosphorelay are unknown. However, it is predicted that numerous environmental stimuli or conditions can activate these systems (20). At the core of *L. pneumophila*'s differentiation circuitry is LetA/LetS, a two-component system that regulates all known transmission traits (10, 17, 21–23). Although the precise signal that activates the LetA/LetS system has not been identified, genetic studies indicate that multiple cues operate via the phosphorelay to trigger *L. pneumophila* phase differentiation.

The pyridine derivative nicotinic acid can modulate the activity of microbial two-component systems and, consequently, regulate the genes and phenotypes that are governed by these regulatory proteins. Notably, studies in *Bordetella pertussis* have deduced

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TABLE 1 Bacterial strains and plasmids

Strain or plasmid	Relevant genotype/phenotype	Reference or source
<i>E. coli</i> strains		
DH5 α	F ⁻ <i>endA1 hsdR17</i> (r ⁻ m ⁺) <i>supE44 thi-l recA1 gryA</i> (Nal ¹) <i>relA1</i> Δ (<i>lacZYA-argF</i> ⁻)U169 ϕ 80dlacZ Δ M15 λ pirRK6	Laboratory Collection
DY330	W3110 Δ <i>lacU169 gal490</i> λ c1857 Δ (<i>cro-bioA</i>)	77
MB739	HB101 <i>endA::frit</i>	36
MB741	DH5 α pMMBGent	36
MB776	HB101 λ pir <i>endA::frit</i> pR6K <i>catrdxArpsL</i>	36
MB870	DH5 α pGEM <i>lpg0272-3</i>	This work
MB871	DH5 α pGEM <i>lpg0272::FRT-cat-FRT</i>	This work
MB872	HB101 <i>endA::frit</i> pGEM <i>lpg0273::cat-rdxA-rpsL</i>	This work
MB873	DH5 α pMMBGent- <i>lpg0273</i>	This work
<i>L. pneumophila</i> strains		
	Wild type; <i>thyA hsdR rpsL</i>	35
MB110		
MB355	MB110 pflaG	8
MB414	<i>letA::kan</i> pflaG	10
MB417	<i>letS::kan</i> pflaG	10
MB860	Lp02 pMMBGent	This work
MB861	Lp02 pMMBGent- <i>lpg0273</i>	This work
MB862	Lp02 Δ <i>lpg0273</i> pMMBGent	This work
MB863	Lp02 Δ <i>lpg0273</i> pMMBGent- <i>lpg0273</i>	This work
MB864	Lp02 Δ <i>lpg0272::FRT-cat-FRT</i>	This work
MB865	Lp02 Δ <i>lpg0272::FRT</i>	This work
MB866	Lp02 <i>lpg0273::cat-rdxA-rpsL</i>	This work
MB867	Lp02 Δ <i>lpg0273</i>	This work
Plasmids		
pGEM-T easy	Multiple cloning site within coding region of β -lactamase α fragment linearized with single-T overhangs, 3 kb; Amp ^r	Promega
pflaG	150-bp <i>flaA</i> promoter fragment fused to GFP gene, encodes thymidylate synthetase, 10.5 kb; Amp ^r	8
pKD3	<i>FRT-cat-FRT</i> allele	78
pMMBGent	Broad-host-range plasmid pMMB67EH encoding gentamicin resistance	8

that nicotinic acid represses a spectrum of gene expression states and virulence factors, such as pertussis toxin, adenylate cyclase toxin, and filamentous hemagglutinin (24–27). Moreover, the *Bordetella* two-component system BvgA/BvgS, which controls most known virulence and colonization factors, is inactive when nicotinic acid is present in the medium (28). Likewise, nicotinic acid also regulates the *Escherichia coli* EvgA/EvgS system, which confers multidrug resistance and acid tolerance (29–34). Both the *B. pertussis* BvgA/BvgS and the *E. coli* EvgA/EvgS systems belong to a family of proteins that employ a multistep phosphorelay to activate their response pathways, but the mechanism by which nicotinic acid modulates these two-component systems is not understood.

Since the LetA/LetS system belongs to the same family of signal-transducing proteins as BvgA/BvgS and EvgA/EvgS (22), we postulated that nicotinic acid might similarly modulate the expression of *L. pneumophila* transmission genes and phenotypes. To test this hypothesis, we performed phenotypic and transcriptional profile analyses of *L. pneumophila* treated with this small metabolite, which together identified a putative membrane transporter that enhances the pathogen's tolerance of excess nicotinic acid.

MATERIALS AND METHODS

Bacterial strains, culture conditions, and reagents. *E. coli* DH5 α , HB101, and derivatives were cultured using standard laboratory condi-

tions. *L. pneumophila* strain Lp02 (*thyA hsdR rpsL*; MB110), a virulent thymine auxotroph derived from the serogroup 1 clinical isolate Philadelphia 1 (35), was the parental strain for all mutants constructed (Table 1). MB355 contains the pflaG plasmid that encodes thymidylate synthetase as a selectable marker and a transcriptional fusion of the *flaA* promoter to the green fluorescent protein (GFP) gene (8, 10). MB414 contains *letA-22*, and MB417 encodes *letS-36*, *mariner* insertion alleles of *lpg2646* and *lpg1912*, respectively, that confer resistance to kanamycin (10). Both MB414 and MB417 contain the pflaG reporter plasmid. For phenotypic assays, bacteria were cultured at 37°C in 5 ml of *N*-(2-acetamido)-2-aminoethanesulfonic acid (ACES; Sigma)-buffered yeast extract (AYE) broth. When necessary, cultures were supplemented with 100 μ g/ml thymidine. In all experiments, replicative- or exponential (E)-phase cultures were defined as having an optical density at 600 nm (OD₆₀₀) of 0.5 to 0.85. Transmissive- or post-exponential (PE)-phase cultures were defined as having an OD₆₀₀ of 3.4 to 4.5. To obtain CFU, *L. pneumophila* bacteria were plated on ACES-buffered charcoal-yeast extract agar supplemented with 100 μ g/ml thymidine (CYET) and incubated for 4 to 5 days at 37°C. Chloramphenicol (5 and 25 μ g/ml), gentamicin (10 μ g/ml), ampicillin (100 μ g/ml), streptomycin (0.5 and 1 mg/ml), and metronidazole (10 μ g/ml) were used for selection of *L. pneumophila* and *E. coli*, respectively.

Generation of *lpg0272* and *lpg0273* mutants. A shuttle vector for IPTG (isopropyl- β -D-thiogalactopyranoside)-inducible expression of *lpg0273* was constructed by standard methods using pMMBGent (pMB741) (8). An isogenic mutant of *lpg0272* in strain Lp02 was generated by constructing recombinant alleles in *E. coli* after cloning into pGEM-T easy (Promega) and replacing the desired sequence with a resistance cassette by recombineering (36). An in-frame unmarked deletion in

lpg0273 was made by first replacing the first 1,200 bp of the coding sequence with a *cat-rdxA-rpsL* cassette by recombineering and verifying the phenotype in HB101 λ pir *endA::ftr* (MB740) (36, 37). The recombinant selectable/double counterselectable allele was then transferred to Lp02 by natural transformation (38), yielding *lpg0273::cat-rdxA-rpsL* (MB866). To remove the cassette, an allele with a precise 1,200-bp deletion was constructed by overlap extension PCR, natural transformation of MB866, and selection on metronidazole- and streptomycin-containing agar. The resulting in-frame deletion was confirmed by antibiotic resistance phenotype, PCR, and sequencing.

Fluorimetry. To monitor expression of the flagellin promoter, *L. pneumophila* strain MB355, which contains the *pflaG* reporter plasmid, was cultured in AYE medium without thymidine at 37°C on a rotating wheel. When cultures reached an OD₆₀₀ of 0.50 to 0.85 ($t = 0$) they were supplemented with either 5 mM nicotinic acid or water, and, at the times indicated in Fig. 1 and 3 the cell density of each culture was measured at OD₆₀₀. To analyze similar bacterial concentrations, aliquots were collected by centrifugation, and the cell densities were normalized to an OD₆₀₀ of 0.01 in phosphate-buffered saline (PBS). An aliquot of each sample (200 μ l) was transferred to black 96-well plates (Costar), and the relative fluorescence intensity was measured using a Synergy HT microplate reader (485 nm excitation, 530 nm emission, and sensitivity of 50).

Macrophage cultures. Macrophages derived from bone marrow obtained from femurs of female A/J mice (Jackson Laboratory) were cultured in RPMI 1640 containing 10% heat-inactivated fetal bovine serum (RPMI-FBS; Gibco BRL) as previously described (39). Following a 7-day incubation in L-cell supernatant-conditioned medium, macrophages were plated at either 2.5×10^5 or 5×10^4 per well for lysosomal degradation and cytotoxicity assays, respectively.

Lysosomal degradation. The percentage of intracellular *L. pneumophila* cells that remained intact following a 2-h macrophage infection was quantified by fluorescence microscopy. Briefly, 2.5×10^5 macrophages were plated onto each coverslip in 24-well plates. Then, E-phase microbes treated for 3 h with either water or 5 mM nicotinic acid or PE-phase bacteria were added to macrophage monolayers at a multiplicity of infection (MOI) of ~ 1 . The cells were centrifuged at $400 \times g$ for 10 min at 4°C and then incubated for 2 h at 37°C. Extracellular bacteria were removed by washing the monolayers with RPMI-FBS three times, and the macrophages were fixed, permeabilized, and stained for *L. pneumophila* as described previously (40). For each sample, at least 100 macrophages on duplicate coverslips were scored for intact rods versus degraded particles in three independent experiments (5, 13).

Cytotoxicity. To determine the contact-dependent cytotoxicity of *L. pneumophila*, E-phase cultures supplemented for 3 h with water or 5 mM nicotinic acid or PE-phase bacteria were added to macrophage monolayers at the MOIs indicated in Fig. 2B. After centrifugation at $400 \times g$ for 10 min at 4°C (40), the cells were incubated at 37°C for 1 h. To quantify macrophage viability, RPMI-FBS containing 10% alamarBlue (Trek Diagnostic Systems) was added to the monolayers for 6 to 12 h, and the reduction of the colorimetric dye was measured spectrophotometrically as described previously (41). Each sample was analyzed in triplicate wells in three or more independent experiments.

Sodium sensitivity. To calculate the percentage of *L. pneumophila* cells that are sensitive to sodium, E-phase cultures supplemented for 3 h with either water or 5 mM nicotinic acid or PE-phase bacteria were plated onto CYET and CYET containing 100 mM NaCl. After a 6-day incubation at 37°C, CFU were enumerated and the percentage of sodium-sensitive microbes calculated as described previously (41).

Statistical analyses for phenotypic assays. To calculate *P* values for lysosomal degradation and sodium sensitivity assays, one-way analysis of variance (ANOVA) was used for at least 3 independent samples. To calculate *P* values for cytotoxicity, optical density, and fluorescence assays, *t* tests were performed on 3 independent samples at similar MOIs or time points.

RNA isolation, RNA labeling, and microarray hybridization. Wild-type (WT) *L. pneumophila* cells were cultured on an orbital shaker at 37°C to an OD₆₀₀ of 0.65 in 150 ml AYE containing 100 μ g/ml thymidine. Upon reaching the appropriate optical density, cultures were supplemented with either water or 5 mM nicotinic acid and then incubated for an additional 3 h at 37°C on an orbital shaker. Next, 10-ml aliquots were centrifuged at $6,000 \times g$ for 2 min at 4°C. The culture supernatants were discarded, and the pellets stored at -80°C . Total RNA was extracted using TRIzol (Invitrogen) as described previously (42). The RNA was reverse transcribed and labeled with Cy3 or Cy5 according to the manufacturer's instructions (Amersham Biosciences). The transcription profile was analyzed using microarrays designed to contain gene-specific 70-mer oligonucleotides to represent all predicted genes within the genome of *L. pneumophila* strain Paris (CR628336) and its plasmid (CR628338) as described previously (43). Hybridizations were performed following the manufacturer's recommendations (Corning) using 250 pmol of Cy3- and Cy5-labeled cDNA. Slides were scanned on a GenePix 4000A scanner (Axon Instruments), and the laser power and photomultiplier tubes (PMTs) were adjusted to balance the two channels. The resulting files were analyzed using Genepix Pro 5.0 software. Spots were excluded from analysis if they contained high background fluorescence, slide abnormalities, or weak intensity. To obtain statistical data for the gene expression profiles, all microarrays were performed in duplicate with a dye swap.

Data and statistical analysis for microarrays. Data normalization and differential analysis were conducted using R software (<http://www.R-project.org>). No background subtraction was performed, but a careful graphical examination of all the slides was performed to ensure a homogeneous, low-level background in both channels. A loess normalization (44) was performed on a slide-by-slide basis (BioConductor package *marray*; <http://bioconductor.org/packages/2.2/bioc/html/marray.html>). Differential analysis was carried out separately for each comparison between the two time points, using the *VarMixt* package (45) together with the *P* value adjustment method pioneered by Benjamini and Yekutieli (46). Only genes with a 1.5-fold or greater change in two or more independent experiments were considered further. Empty and flagged spots were excluded from the data set, and only genes without missing values for the comparison of interest were analyzed. Coordinates for the unannotated genes in *L. pneumophila* strain Philadelphia 1 and their corresponding gene designations in strain Paris are listed in Table S1 in the supplemental material.

Growth curves. Bacterial strains were cultured to mid-exponential phase in AYET. Cultures were diluted, and their cell densities normalized in triplicate. A Bioscreen growth curve analyzer, set at continuous shaking at medium amplitude, measured the optical density at 600 nm every hour over a 48-h time period.

RESULTS

Nicotinic acid inhibits *L. pneumophila* growth and induces motility. To discern whether nicotinic acid triggers *L. pneumophila* differentiation, WT bacteria that contained the *flaA*-GFP gene reporter construct were cultured to the exponential (E) phase and supplemented with either water or 5 mM nicotinic acid. When E-phase cultures were treated with nicotinic acid, replication stopped (Fig. 1A, squares) and the *flaA* promoter was activated (Fig. 1B, squares). In contrast, control cultures supplemented with water did not induce the *flaA* promoter until after 9 h of treatment, the time when *L. pneumophila* normally transitions to the post-exponential (PE) phase (Fig. 1B, circles). In support of the fluorimetry data, direct microscopic examination of cells revealed that nicotinic acid also triggered motility of the majority of cells (data not shown). Thus, in response to a signal generated by exogenous nicotinic acid, replicating *L. pneumophila* cells initiate a phenotypic switch.

Nicotinic acid supplementation stimulates *L. pneumophila* differentiation. To determine whether nicotinic acid induces

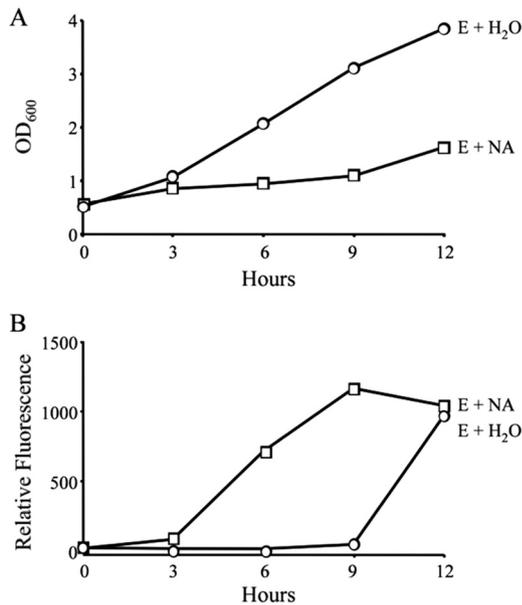


FIG 1 Nicotinic acid treatment triggers growth inhibition and premature motility. E-phase cultures of WT *L. pneumophila* carrying the *flaA*-GFP gene reporter were supplemented with water (H₂O) or 5 mM nicotinic acid (NA). At the times indicated, samples of each culture were collected to quantify bacterial growth as determined by optical density (A) and expression of the transmission gene *flaA* by relative fluorescence (B). Shown are representative graphs from three or more independent experiments. At 6 and 9 h posttreatment, the optical densities and fluorescence levels were statistically different between E-phase cultures treated with water and E-phase bacteria treated with 5 mM NA ($P < 0.05$).

transmission traits in addition to growth inhibition and motility, we tested nicotinic acid-treated *L. pneumophila* for other phenotypes characteristic of PE-phase cells, including avoidance of lysosomal degradation, cytotoxicity to macrophages, and sodium sensitivity (41). Indeed, when E-phase *L. pneumophila* cells were treated with 5 mM nicotinic acid, the majority of the bacteria acquired the capacity to evade lysosomes, as judged by immunofluorescence microscopy. While less than 15% of E-phase *Legionella* cells avoided degradation, more than 70% of E-phase bacteria exposed to 5 mM nicotinic acid remained intact ($P < 0.01$) (Fig. 2A). Furthermore, after nicotinic acid treatment, E-phase *L. pneumophila* cells became as cytotoxic to bone marrow-derived macrophages as PE-phase control cultures ($P > 0.05$) (Fig. 2B). Finally, 5 mM nicotinic acid also triggered sodium sensitivity of E-phase microbes ($P < 0.01$) (Fig. 2C). Taken together, our phenotypic data indicate that 5 mM nicotinic acid triggers differentiation of replicative *L. pneumophila* cells to the transmissive phenotype.

The LetA/LetS two-component system enhances the *L. pneumophila* response to nicotinic acid. In *B. pertussis* and *E. coli*, nicotinic acid elicits transcriptional and phenotypic responses through a two-component system (30, 34). To analyze whether the response of *L. pneumophila* to nicotinic acid depends on the homologous LetA/LetS signal transduction system, we cultured *letA* and *letS* mutants containing the *flaA*-GFP gene reporter construct to the E phase, supplemented the cultures with nicotinic acid, and then monitored both culture density and *flaA* expression over time. When treated with nicotinic acid, the *letA* and *letS*

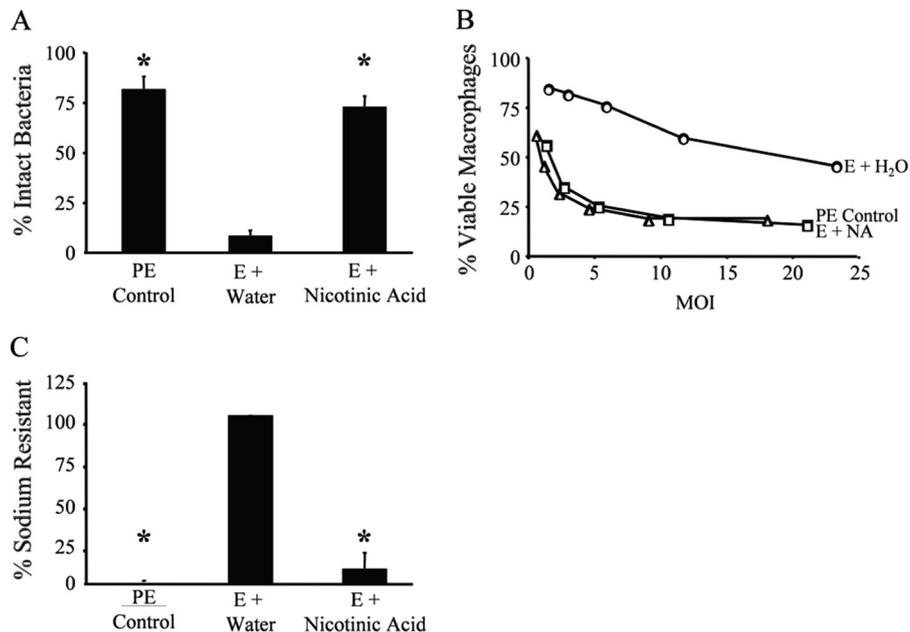


FIG 2 Nicotinic acid treatment induces multiple transmissive-phase traits. (A) The extent of lysosome evasion after a 2-h infection of macrophages with *L. pneumophila* at an MOI of 1 was quantified as the percentage of intracellular bacteria that were intact, observed by fluorescence microscopy. Displayed are the mean results from duplicate samples in three independent experiments. Error bars indicate standard deviations (SD), and asterisks designate significant differences ($P < 0.01$) compared to the results for the E-phase water control. (B) Macrophage viability after 1-h infection of macrophages at the multiplicities of infection (MOI) shown was quantified with PE-phase (triangles) or E-phase cultures supplemented with water (H₂O) or nicotinic acid (NA) using the colorimetric dye alamarBlue. The values plotted represent the means \pm SD for triplicate samples determined in one of three similar experiments. At similar MOIs, E-phase cultures supplemented with NA were significantly different than E-phase cultures supplemented with water ($P < 0.05$). E-phase cultures treated with NA were not statistically different than PE-phase bacteria ($P > 0.05$). (C) The percentage of sodium-resistant bacteria was measured by plating cultures on medium with or without 100 mM NaCl and then calculating CFU as described previously (41). Values shown = mean [(E + NA or PE control)/(E + H₂O) \times 100]. Error bars represent SD from duplicate samples in three independent experiments; for E-phase + water results, the error bar is too small to be visible. Asterisks denote statistically significant differences ($P < 0.01$) compared to the results for the E-phase water control.

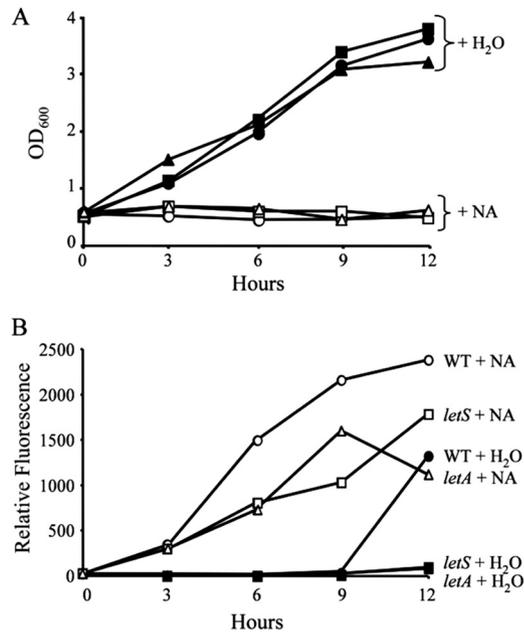


FIG 3 LetA/LetS is dispensable for growth inhibition but required for full induction of motility in response to nicotinic acid treatment. WT (circles), *letA* (triangles) or *letS* (squares) *L. pneumophila* cells containing the *flaA*-GFP gene reporter were cultured to E phase and then supplemented with water (closed symbols) or 10 mM nicotinic acid (NA; open symbols). At the times indicated, samples were collected and growth was analyzed as OD₆₀₀ (A) and *flaA* expression as relative fluorescence (B). Similar fluorescence patterns were observed in three independent experiments using two different fluorimeters. At time points after 0 h, the OD₆₀₀ values for strains treated with NA were significantly different than those for strains treated with water ($P < 0.05$).

mutants resembled WT *L. pneumophila* by restricting their growth (Fig. 3A). However, *L. pneumophila* required the LetA/LetS system for full induction of flagellin expression in response to nicotinic acid, since the corresponding mutants expressed the *flaA*-GFP gene at intermediate levels (Fig. 3B). Furthermore, microscopic examination demonstrated that *L. pneumophila* requires LetA/LetS to trigger motility in response to nicotinic acid (data not shown). Thus, following nicotinic acid exposure, *L. pneumophila* activates the *flaA* promoter and induces motility via processes that are augmented by the LetA/LetS two-component system. On the other hand, nicotinic acid inhibits the motility of *B. pertussis* and *E. coli* by signal transduction pathways initiated by BvgA/BvgS and EvgA/EvgS, respectively.

Transcriptome analysis indicates that profound changes in gene expression distinguish the replicative and transmissive phases. To recognize genes that respond specifically to nicotinic acid, we first compared the transcriptional profiles of *L. pneumophila* cells in the replicative and the transmissive phase by employing multiple-genome (47, 48) DNA microarrays to analyze E- and PE-phase bacteria. Overall, 840 genes were more highly expressed in the PE phase (or, repressed in the E phase; see Table S2 in the supplemental material) and 714 *L. pneumophila* genes were repressed in the PE phase (or, elevated in the E phase; see Table S2 in the supplemental material). Importantly, our microarray analysis of strain Lp02 confirms transcriptional and regulatory analysis of other laboratory strains that indicate that *L. pneumophila* displays distinct gene expression patterns and phenotypes in the replicative and transmissive phases (41, 43, 49).

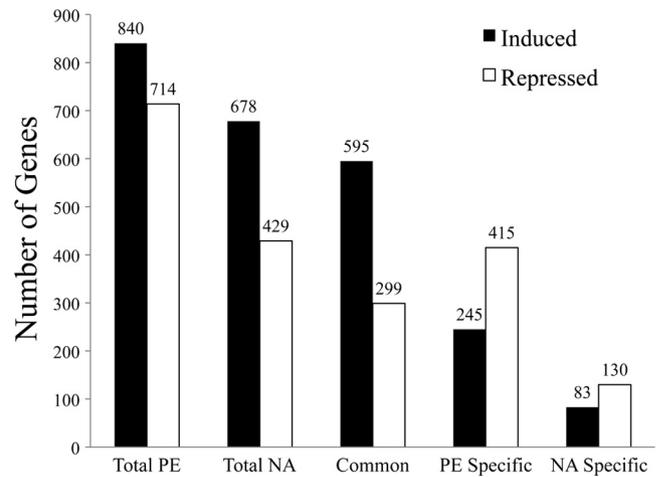


FIG 4 Comparison of genes regulated in the PE-phase and nicotinic acid-treated *L. pneumophila*. Genes with higher levels of transcriptional activation (black bars) and repression (white bars) than those of E-phase control cells were identified by microarray analysis for the following conditions: Total, genes that responded to either the PE phase or 3-h nicotinic acid treatment (NA); Common, genes that responded to both the PE phase and NA; PE specific, genes that responded to PE but not NA; NA specific, genes that responded to NA but not PE.

Several categories of genes were significantly induced in the PE phase compared to their levels of induction in the E phase (see Table S2 in the supplemental material). As expected, these include genes required for flagellum biosynthesis and motility (43, 50). In addition, numerous regulatory genes were activated in the PE phase, such as the sigma factors *rpoS* and *rpoE*, the transmission trait enhancer *letE*, and the stringent response enzyme *relA* (6, 9, 13–15, 51). Other regulatory genes that were preferentially expressed in the PE phase include several two-component systems and members of the GGDEF/EAL family of proteins. As expected, many genes of the Dot/Icm type IV secretion system had elevated levels of expression in the PE phase, notably, *ralF*, *icmBCGPRSTVX*, *dotBV*, *sidACDFGHH'*, *sdeBCD*, and *sdABC* (52). Finally, transcriptional analysis showed that numerous pilus genes, as well as genes encoding transporters and efflux pumps, were more highly expressed in PE than in E phase. Thus, our microarray analysis of the virulent Philadelphia-1 derivative Lp02 validates the model of the reciprocal phases of the *L. pneumophila* life cycle (3, 41), corroborating the demonstration by Brüggemann et al. and Weissenmayer et al. that the virulent Paris and Philadelphia-1 strains of *L. pneumophila* undergo a dramatic change in their gene expression profiles both in liquid cultures and during amoeboid infections (3, 41, 43, 53).

Microarrays determine that nicotinic acid regulates a panel of genes similar to PE *L. pneumophila*. To learn how *L. pneumophila* adapts to nicotinic acid treatment, we employed microarrays to compare E-phase *L. pneumophila* treated with 5 mM nicotinic acid to similar cultures supplemented with water. Since nicotinic acid supplementation triggers *L. pneumophila* differentiation and transcriptional microarrays indicate that vastly different expression profiles are displayed between the replicative and transmissive phases, we predicted that the transcriptional program induced by nicotinic acid supplementation would also be extensive. Indeed, when E-phase bacteria were treated with nicotinic acid, the expression levels of 678 genes were significantly elevated and

TABLE 2 Subset of genes upregulated by nicotinic acid

Functional category ^a	Family or system	Locus tag	Name	Fold change	
Virulence		<i>lpg2157</i>	<i>sdeA</i>	70.1	
		<i>lpg0910</i>	<i>enhA2</i>	56.0	
		<i>lpg1496</i>	<i>lem10</i>	35.0	
		<i>lpg2509</i>	<i>sdeD</i>	25.0	
		<i>lpg2511</i>	<i>sidC</i>	20.2	
		<i>lpg2465</i>	<i>sidD</i>	16.1	
		<i>lpg2153</i>	<i>sdeC</i>	16.0	
		<i>lpg1950</i>	<i>ralF</i>	12.3	
		<i>lpg1336</i>	<i>enhA3</i>	12.3	
		<i>lpg2862</i>	<i>legC8</i>	8.3	
		<i>lpg2510</i>	<i>sdcA</i>	7.5	
		<i>lpg2482</i>	<i>sdbB</i>	7.3	
		<i>lpg1116</i>	<i>chiA</i>	7.0	
		<i>lpg2639</i>	<i>enhC</i>	6.2	
		<i>lpg2640</i>	<i>enhB</i>	5.4	
		<i>lpg0940</i>	<i>lidA</i>	5.0	
		<i>lpg0436</i>	<i>legA11</i>	4.6	
		<i>lpg1355</i>	<i>sidG</i>	4.6	
		<i>lpg1386</i>		4.6	
		<i>lpg2641</i>	<i>enhA4</i>	4.0	
		<i>lpg1948</i>	<i>legLC4</i>	4.0	
		<i>lpg2793</i>	<i>lepA</i>	3.3	
		<i>lpg0645</i>	<i>rtxA-1</i>	3.1	
		<i>lpg2689</i>	<i>icmX</i>	2.9	
		<i>lpg2300</i>	<i>ankH</i>	2.4	
		<i>lpg0525</i>	<i>lvgA</i>	2.4	
		<i>lpg2829</i>	<i>sidH</i>	2.3	
		<i>lpg2156</i>	<i>sdeB</i>	2.3	
		<i>lpg0171</i>	<i>legU1</i>	2.2	
		<i>lpg0454</i>	<i>icmD/dotP</i>	2.1	
		<i>lpg0446</i>	<i>icmO/dotL</i>	2.0	
		<i>lpg0621</i>	<i>sidA</i>	2.0	
		<i>lpg2584</i>	<i>sidF</i>	1.8	
		<i>lpg0275</i>	<i>sdbA</i>	1.8	
		<i>lpg2190</i>		1.7	
		<i>lpg0455</i>	<i>icmJ/dotN</i>	1.7	
		<i>lpg0136</i>	<i>sdhB1</i>	1.7	
		<i>lpg0456</i>	<i>icmB/dotO</i>	1.6	
		<i>lpg0452</i>	<i>icmG/dotF</i>	1.5	
	Pilus		<i>lpg0630</i>	<i>pilW</i>	7.4
			<i>lpg1915</i>	<i>pilE2</i>	5.0
			<i>lpg1522</i>	<i>pilB</i>	4.6
		<i>lpg1523</i>	<i>pilC</i>	2.9	
		<i>lpg0632</i>		2.4	
		<i>lpg0629</i>	<i>pilX</i>	2.1	
		<i>lpg0930</i>	<i>pilP</i>	1.9	
		<i>lpg0628</i>		1.9	
		<i>lpg0627</i>	<i>pilE3</i>	1.6	
		<i>lpg1914</i>	<i>pilE1</i>	1.5	
Regulation	GGDEF/EAL	<i>lpg0156</i>		10.8	
		<i>lpg0277</i>		6.3	
		<i>lpg1168</i>		5.3	
		<i>lpg0157</i>		4.4	
		<i>lpg2642</i>		4.4	
		<i>lpg1025</i>		4.1	
		<i>lpg1057</i>		2.6	
		<i>lpg0744</i>		2.4	
		<i>lpg1518</i>		2.3	
		<i>lpg0073</i>		2.2	

TABLE 2 (Continued)

Functional category ^a	Family or system	Locus tag	Name	Fold change		
Virulence		<i>lpg0029</i>		2.1		
		<i>lpg2132</i>		1.7		
		<i>lpg1114</i>		1.6		
	LysR		<i>lpg1796</i>		5.8	
			<i>lpg2383</i>		5.0	
			<i>lpg2402</i>		4.1	
			<i>lpg2138</i>		2.6	
			<i>lpg2376</i>		1.9	
			<i>lpg0274</i>		1.5	
	σ -Factors		<i>lpg0907</i>	<i>flgM</i>	4.1	
			<i>lpg0476</i>		2.6	
			<i>lpg0845</i>		2.4	
			<i>lpg0477</i>	<i>rpoN</i>	1.6	
			<i>lpg2667</i>	<i>rpoH</i>	1.5	
			<i>lpg1782</i>	<i>fliA</i>	4.7	
	Two-component systems		<i>lpg2181</i>		31.8	
			<i>lpg0278</i>		4.1	
			<i>lpg2145</i>		3.7	
			<i>lpg2458</i>	<i>shkA</i>	3.5	
			<i>lpg2457</i>		2.5	
			<i>lpg2146</i>	<i>stuC</i>	2.4	
	Others		<i>lpg1292</i>		2.2	
			<i>lpg0098</i>		2.1	
			<i>lpg2180</i>		1.9	
			<i>lpg1174</i>	<i>pilR</i>	1.7	
			<i>lpg1135</i>		5.2	
			<i>lpg2524</i>		3.8	
			<i>lpg1898</i>		3.0	
			<i>lpg1003</i>		2.9	
			<i>lpg0433</i>		1.8	
			<i>lpg1212</i>		1.8	
	Stress response		<i>lpg2493</i>		74.5	
			<i>lpg0689</i>		5.0	
			<i>lpg2192</i>		4.4	
			<i>lpg1540</i>	<i>uspA</i>	3.6	
			<i>lpg2191</i>	<i>gspA</i>	3.5	
			<i>lpg0192</i>	<i>hsp20</i>	2.6	
			<i>lpg2850</i>	<i>cspA</i>	1.9	
			<i>lpg0386</i>	<i>htpX</i>	1.9	
		Transport		<i>lpg0273</i>		35.0
				<i>lpg0088</i>		22.9
			<i>lpg0037</i>		11.6	
	<i>lpg1454</i>			6.3		
	<i>lpg1095</i>			6.1		
	<i>lpg1024</i>		<i>copA1</i>	5.3		
	<i>lpg0214</i>			4.1		
	<i>lpg1555</i>			4.0		
	<i>lpg1125</i>			3.9		
	<i>lpg1030</i>		<i>cecA1</i>	3.4		
Regulation		<i>lpg2152</i>		2.5		
		<i>lpg2516</i>	<i>smlA</i>	2.2		
		<i>lpg1029</i>	<i>cecA2</i>	2.2		
		<i>lpg0267</i>		2.2		
		<i>lpg2189</i>		2.1		
		<i>lpg1123</i>		2.1		
		<i>lpg0540</i>		2.0		
		<i>lpg0842</i>		2.0		
		<i>lpg1159</i>		1.8		
		<i>lpg2739</i>		1.8		

(Continued on following page)

TABLE 2 (Continued)

Functional category ^a	Family or system	Locus tag	Name	Fold change
		<i>lpg1378</i>		1.8
		<i>lpg2126</i>		1.8
		<i>lpg2198</i>		1.7
		<i>lpg0841</i>		1.6
		<i>lpg1835</i>		1.5
Motility		<i>lpg1340</i>	<i>flaA</i>	144.1
		<i>lpg1338</i>	<i>fliD</i>	13.4
		<i>lpg1337</i>	<i>fliS</i>	11.9
		<i>lpg1226</i>	<i>flgL</i>	11.8
		<i>lpg1220</i>	<i>flgF</i>	4.3
		<i>lpg1225</i>	<i>flgK</i>	2.8
		<i>lpg2583</i>	<i>flhB</i>	2.7
		<i>lpg1224</i>	<i>flgJ</i>	2.6
		<i>lpg1218</i>	<i>flgD</i>	2.4
		<i>lpg2318</i>	<i>motA2</i>	2.3
		<i>lpg1783</i>	<i>fleN</i>	2.3
		<i>lpg2319</i>	<i>motB2</i>	2.0
		<i>lpg1688</i>	<i>fliK</i>	2.0
		<i>lpg1223</i>	<i>flgI</i>	1.8
		<i>lpg1780</i>	<i>motB1</i>	1.5

^a Functional categories were assigned based on NCBI (National Center for Biotechnology Information) or LegioList (Institut Pasteur) gene annotations or as determined from previously published reports.

429 genes were repressed compared to their expression in the water control (Fig. 4; also see Table S3 in the supplemental material). Similar to PE-phase *L. pneumophila*, in E-phase bacteria exposed to nicotinic acid, 17 genes of the flagellar apparatus were induced, including *flaA*, *fliADKS*, *flgDFIJKLM*, *fleN*, *flhB*, *motA*, and *motB1B2* (Table 2; also see Table S3) (43, 50). Moreover, the expression of numerous genes that enhance virulence was activated by nicotinic acid supplementation, such as components of the Dot/Icm type IV secretion system (*icmBDGJOX*), substrates of the secretion system (*ralF*, *lidA*, *sdca*, *sdhB1*, *sdhAB*, *sdeBCD*, and *sidACDFGH*), and enhanced entry proteins *enhABC* (Table 2; also see Table S3) (52). By comparing the microarray data from PE-phase bacteria to the transcriptional data from E-phase *L. pneumophila* treated with nicotinic acid, it was apparent that the profiles were comparable; bacteria from the two sample sets had in common 595 induced and 299 repressed genes (Fig. 4; also see Table S4). Accordingly, the phenotypic switch triggered by nicotinic acid supplementation is due to the induction of a transcriptional profile that is similar to that of PE-phase *L. pneumophila*.

Transcriptional analysis identifies genes unique for nicotinic acid modulation. Nicotinic acid modulates the transcriptional and phenotypic profiles of *B. pertussis* and *E. coli*, but the mechanism by which nicotinic acid elicits a response is not understood. To identify the *L. pneumophila* genes and pathways that respond to nicotinic acid supplementation, we compared the transcriptional profiles of E-phase bacteria treated for 3 h with 5 mM nicotinic acid with that of similar cultures supplemented with water. Using the microarray data sets from replicative- and transmissive-phase *L. pneumophila* microbes as references, we identified 660 genes that responded specifically to the growth phase (Fig. 4, PE specific; also see Table S5 in the supplemental material), whereas 213 genes were specifically responsive to nicotinic acid supplementation (Fig. 4; also see Table S6). Of the 83 genes that were

highly induced specifically following nicotinic acid treatment, nearly 40% have no predicted function. Several regulatory genes had elevated expression levels, including the two-component regulator *lpg0098* and two transcriptional regulators from the MarR and LysR families, *lpg1212* and *lpg0274*, respectively. Also, the induction of two virulence genes, *icmD/dotP* and *icmJ/dotN* (52), was particular to nicotinic acid addition.

One striking observation was that the two genes with the highest levels of transcriptional activation in response to nicotinic acid lie in an operon; *lpg0272* and *lpg0273* were 9-fold and 35-fold elevated, respectively (Fig. 5; also see Table S6 in the supplemental material). The *lpg0272* locus is annotated as a 14.6-kDa cysteine transferase, and *lpg0273* is predicted to encode a 44.9-kDa membrane protein belonging to the major facilitator superfamily (MFS) of transporters (Fig. 5). Directly 3' of the *lpg0272-3* operon but positioned in the opposite orientation is the LysR transcriptional regulator (*lpg0274*), whose expression is also elevated in response to nicotinic acid (Fig. 5). Positioned 5' of the *lpg0272-3* operon but oriented in the opposite direction are two genes involved in nicotinate and nicotinamide metabolism, *lpg0270-1* (Fig. 5). According to our microarray data, following a 3-h treatment with nicotinic acid, *lpg0270-1* are neither induced nor repressed. Whether nicotinic acid affects *lpg0270-1* expression at times other than 3 h has not been assessed. Together, our transcriptional data indicate that nicotinic acid regulates a distinct set of *L. pneumophila* genes. Here, we focused on the putative MFS transporter to determine whether it contributes to the bacterial response.

***lpg0273* enhances the response of *L. pneumophila* to nicotinic acid.** Protein alignment (54) revealed the highest degree of homology of Lpg0273 to a putative MFS from *Coxiella burnetii* (ZP_02219825.1), a species phylogenetically close to *L. pneumophila* (55). Structural prediction (56) yields significant similarity to the solved structure of the MFS multidrug transporter EmrD

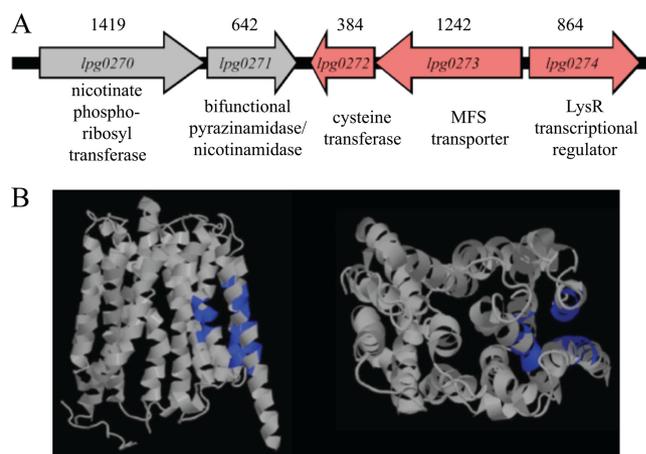


FIG 5 Region of the *L. pneumophila* chromosome that encodes *lpg0273* and proposed structure of Lpg0273. (A) Chromosomal locus of *lpg0273*. Arrows indicate orientation of the genes. Sizes (bp) of the genes are indicated above, and the predicted function of each gene is listed below. Red indicates genes with significantly elevated expression levels when treated with 5 mM nicotinic acid. Gray indicates genes that are not affected by a 3-h nicotinic acid treatment. (B) Structure of Lpg0273 and ligand binding site (blue) predicted using 3DLigandSite prediction software (71), showing helices typical of MFS transporter proteins.

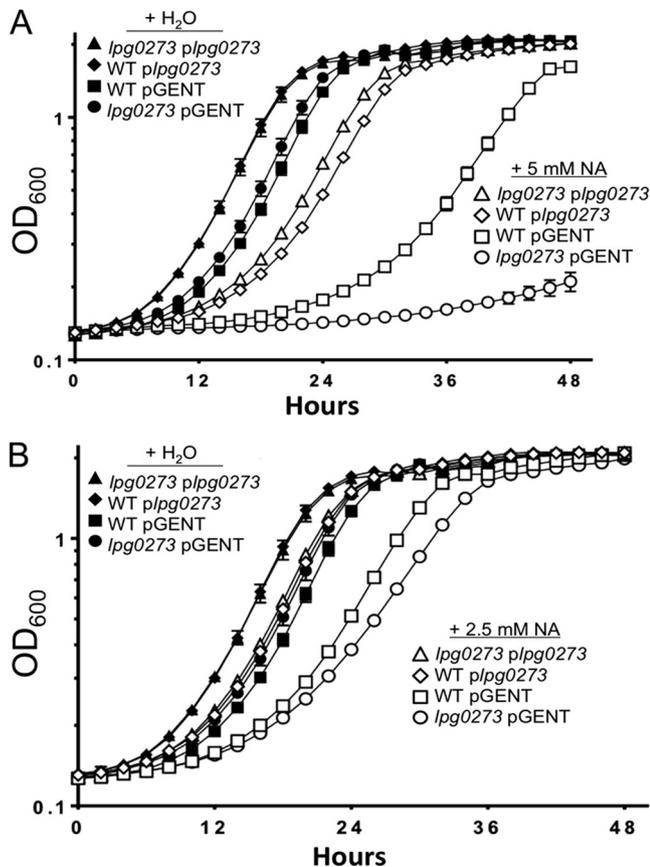


FIG 6 The *lpg0273* MFS gene confers resistance to growth inhibition by nicotinic acid. WT or *lpg0273* mutant *L. pneumophila* carrying plasmid-born *lpg0273* (*plpg0273*) or the parent vector (*pGent*) were cultured in AYET plus 200 μ M IPTG and supplemented with H₂O or 5 mM (A) or 2.5 mM (B) nicotinic acid (NA), and the optical density was recorded by a Bioscreen growth curve analyzer at the times shown. Displayed are means \pm SD calculated from triplicate wells in a single experiment that is representative of at least three independent experiments.

from *E. coli* (57). To test more directly whether *Lpg0273* or *Lpg0272* equips *L. pneumophila* to respond to nicotinic acid, isogenic mutants were constructed and their growth characterized after exposure to a range of concentrations of nicotinic acid. Bacteria containing mutations in *lpg0272* resembled the wild type (data not shown). However, a mutant with an in-frame deletion of the *lpg0273* transporter gene was consistently more sensitive to nicotinic acid than wild-type *L. pneumophila*, as assessed by the OD₆₀₀ (Fig. 6). The growth defect correlated with the nicotinic acid dose and was complemented by *lpg0273* *in trans* (Fig. 6). Furthermore, plasmid-borne *lpg0273* conferred a slight growth advantage to either mutant or wild-type *L. pneumophila*, even in the absence of nicotinic acid (Fig. 6). Thus, to tolerate excessive nicotinic acid, *L. pneumophila* induces the expression of an MFS transporter gene encoded in a locus predicted to be dedicated to nicotinate and nicotinamide metabolism.

DISCUSSION

A variety of microbes modulate their transcriptional and phenotypic profiles in response to nicotinic acid. Among bacteria, the respiratory pathogen *B. pertussis* alters the expression of hundreds

of genes and virulence traits according to the concentration of nicotinic acid that is present in the culture medium (24–27). In *E. coli*, nicotinic acid alters the expression of motility, the outer membrane porin protein *OmpC*, and the alcohol dehydrogenase protein *AdhE* (34, 58, 59). Here, we demonstrate that exogenous nicotinic acid triggers replicating *L. pneumophila* cells to differentiate to its transmissive phenotype. In particular, when treated with 5 mM nicotinic acid, *L. pneumophila* cells stopped dividing, activated the flagellin promoter, and became motile (Fig. 1 and data not shown), cytotoxic to macrophages, sensitive to sodium, and competent to evade lysosomal degradation (Fig. 2). In addition, *L. pneumophila* cells appear competent to export nicotinic acid, as deduced from the altered sensitivity of cells that either lack or carry extra copies of the putative MFS transporter gene *lpg0273*. Thus, *L. pneumophila* provides a tractable experimental system to investigate how bacteria sense and respond to nicotinic acid, a component of central metabolism and energy production pathways.

One of the best-understood mechanisms of microbial gene regulation by nicotinic acid operates in the urinary tract fungal pathogen *Candida glabrata*. In response to nicotinic acid limitation, its telomeric adhesion genes are derepressed by a class of proteins known as sirtuins (60). These highly conserved NAD⁺-dependent deacetylase enzymes regulate a variety of processes by affecting the acetylation and deacetylation states of their substrates (61). Sirtuin activity *in vivo* is thought to be controlled by the metabolite nicotinamide, the amide of nicotinic acid (62). In the case of *C. glabrata*, the histone deacetylase sirtuin protein Sir2p activates virulence genes encoded in the normally silenced telomeres. Because this pathogenic yeast lacks the enzymes needed to synthesize nicotinic acid, the exogenous supply of this metabolite controls where and when *Candida glabrata* adheres to host tissues (60). In organisms that are competent to generate nicotinic acid from endogenous or salvaged precursors, sirtuins typically link cellular processes to energy metabolism (63).

Some bacteria encode homologues of the sirtuin proteins (61, 64, 65). For *Salmonella enterica*, the sirtuin CobB controls the activity of acetyl-coenzyme A (CoA) synthetase (ACS), as well as the conversion of acetate to acetyl-coA (65, 66). In *L. pneumophila*, alterations in acetate concentrations can perturb the fatty acid biosynthetic pathway and trigger the expression of transmission traits (7). Since sirtuin proteins are conserved not only in eukaryotes but also in prokaryotes and archaea (61), we predict that, similar to *S. enterica*, *L. pneumophila* encodes a sirtuin-like protein that regulates acetate levels. By analogy to the *C. glabrata* pathway, excess nicotinic acid would activate an *L. pneumophila* sirtuin, which in turn would deacetylate a regulator(s) of fatty acid biosynthesis and microbial differentiation. While *in silico* analysis of the *L. pneumophila* genome has not revealed obvious sirtuin candidates, our transcriptional data identified numerous genes of unknown function that are induced following nicotinic acid treatment (see Table S6 in the supplemental material). Perhaps one or more of these genes encodes a novel protein with sirtuin-like activity.

To respond to nicotinic acid, *B. pertussis*, *E. coli*, and *L. pneumophila* each utilize a two-component system, BvgA/BvgS, EvgA/EvgS, and LetA/LetS, respectively. Although many two-component signal transduction systems are comprised of a two-step phosphorelay to activate gene expression, the BvgA/BvgS, EvgA/EvgS, and LetA/LetS systems each likely rely on a four-step phos-

phorelay to customize their expression profiles (22, 67). In particular, to induce robust motility in response to nicotinic acid, *L. pneumophila* requires both LetA and LetS (Fig. 3). Whether the residual response by single *letA* or *letS* mutants indicates that LetA and LetS interact with another sensor kinase or response regulator protein is an intriguing possibility that remains to be investigated. Numerous other microbes encode a member of this family of four-step signal transduction systems, including GacA/GacS of *Acinetobacter baumannii*, PigQ/PigW of *Serratia marcescens*, VarA/VarS of *Vibrio cholerae*, SirA/BarA of *Salmonella*, GacA/GacS of *Pseudomonas*, and the UvrY/BarA and TorR/TorS systems of *E. coli* (68–70). Whether other bacterial species that encode four-step two-component systems also gauge nicotinic acid concentrations to regulate their genotypic and phenotypic expression profiles warrants testing.

When present at 5 mM, nicotinic acid also acted independently of LetA/LetS to inhibit *L. pneumophila* growth (Fig. 3). At concentrations of >5 mM, nicotinic acid stopped replication but failed to trigger *L. pneumophila* differentiation, as judged by lack of lysosome avoidance, cytotoxicity, and sensitivity to sodium (data not shown). Whether higher concentrations of nicotinic acid directly repress genes that govern cellular differentiation or instead reduce viability by nonspecific pathways remains to be determined. Data from a variety of bacterial species clearly indicate that nicotinic acid alters microbial gene transcription and phenotypes, but how this metabolite exerts its effects has not been elucidated. For example, whether nicotinic acid activates four-step two-component regulatory proteins directly or indirectly is not yet known. Furthermore, although we identified an operon that suggests that *L. pneumophila* is equipped to activate transmission traits as a specific response to perturbations in NAD⁺ homeostasis (Fig. 5 and 6), whether the concomitant diminished growth rate also indirectly triggers bacterial differentiation remains to be investigated.

By analyzing the gene expression profiles of *L. pneumophila* cultures treated with nicotinic acid, we identified a putative MFS transport protein that equips *L. pneumophila* to adapt to excess exogenous nicotinic acid. First, among the 213 genes that responded specifically to nicotinic acid supplementation, the tandem genes *lpg0272-3* were the most strongly induced (see Table S6 in the supplemental material). Second, gene annotation and protein prediction identified Lpg0273 as a member of the major facilitator superfamily of proteins (48, 54, 71). In particular, Lpg0273 resembles the multidrug efflux pump EmrD (Fig. 5) (56, 57). Third, the plasmid-born *lpg0273* enhances resistance to nicotinic acid, whereas loss of the *lpg0273* locus increases sensitivity to nicotinic acid (Fig. 6). Fourth, *Saccharomyces cerevisiae* encodes transport proteins that balance the import and export of precursors of NAD⁺, including nicotinic acid (72, 73). Likewise, genetic analysis of *B. pertussis* also identified a putative efflux pump for nicotinic acid (Scott Stibitz, personal communication). Accordingly, we propose to designate *lpg0273* as *mnrA*, “MFS nicotinic acid responder.” Whether *L. pneumophila* naturally encounters exogenous nicotinic acid while residing in a vacuole of macrophages or amoebae is an open question. Indeed, since wild-type cells induced to express *lpg0273* display a mild growth advantage even in the absence of supplemental nicotinic acid, we postulate that either the putative Lpg0273 transporter promotes NAD⁺ homeostasis or it contributes to other aspects of *L. pneumophila* metabolism, such as efflux of toxic compounds.

Additional clues to how *L. pneumophila* senses and utilizes nic-

otinic acid were obtained by considering the genes adjacent to the *lpg0273* locus. In particular, next to *lpg0272-3* is a putative transcriptional regulator gene, *lpg0274*, whose expression is also elevated 3 h after nicotinic acid treatment (Fig. 5; also see Table S6 in the supplemental material). Although the significance of their genetic linkage has not been assessed experimentally, we postulate that the putative transcriptional regulator *lpg0274* contributes to the transcriptional and phenotypic changes elicited by nicotinic acid. Furthermore, two genes that lie upstream from the *lpg0272-3* locus, *lpg0270-1*, are predicted to encode nicotinate phosphoribosyltransferase and nicotinamidase enzymes, components of NAD⁺ salvage pathways (Fig. 5) (74). Although the gene expression levels of *lpg0270-1* were not altered under the conditions tested, their predicted function in the same metabolic pathways as nicotinic acid lends further support to the hypothesis that *lpg0272-3* contribute to nicotinic acid metabolism, homeostasis, and signaling.

Further insight into the *L. pneumophila* response to nicotinic acid was obtained by comparing the complete gene expression profiles of PE-phase bacteria to E-phase cultures that were supplemented with the phenotypic modulator. Microarray analysis indicated that nicotinic acid regulates the expression of 1,107 genes (Fig. 4; also see Table S3 in the supplemental material), a large number of which are also regulated by growth phase (a total of 894 genes are shared between the two conditions tested) (Fig. 4; also see Table S4). Similar to the results for PE-phase bacteria, nicotinic acid supplementation activated the expression of numerous components of the flagellar apparatus (see Tables S2 and S3) (43, 50). This corroborates our phenotypic data indicating that E-phase *L. pneumophila* cells activate motility 3 h after nicotinic acid treatment (data not shown). Previous data established that both cytotoxicity and lysosome avoidance are promoted by motility (43), and our transcriptional data determined that most of the flagellar genes are induced by nicotinic acid treatment. Therefore, it was not surprising that treatment with 5 mM nicotinic acid stimulated E-phase *L. pneumophila* cells to become cytotoxic toward macrophages and to avoid the lysosomal compartment more efficiently (Fig. 2 and data not shown). In addition, microarray analysis determined that nicotinic acid activates the expression of several Dot/Icm type IV secretion genes (see Table S3). This secretion system is thought to form a large pore through which sodium enters the bacterial cell (41, 75, 76). Indeed, the expression of the apparatus correlated with the sodium-sensitivity phenotype displayed by PE-phase bacteria and E-phase *L. pneumophila* cells treated with nicotinic acid (Fig. 2C). Based on our data, we infer that the differentiation that is triggered by nicotinic acid is largely dependent upon a shift in the transcriptional profile of the bacterium toward that of PE-phase *L. pneumophila*. Finally, although our microarray studies demonstrate that nicotinic acid induces an expression program largely similar to that of PE-phase bacteria, a distinct group of genes is regulated by nicotinic acid. We predict that this class of nicotinic acid-responsive genes is a valuable resource for experimentalists to delineate the biochemical pathways that likely equip *L. pneumophila* and other microbes to maintain NAD⁺ homeostasis and to couple energy metabolism to gene expression programs that dictate cell fate.

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